

CURRICULUM VITAE

NGUYEN VIET KHOI, PhD

April 24th, 1979

E-mail: khoivnu@gmail.com / nvkhoi@vnu.edu.vn



Contact Information:

Full Name : **NGUYEN VIET KHOI**
Date of birth : April 24th, 1979
Position : Deputy Head, Department of International Business
UEB - Vietnam National University at Hanoi
Languages : English, French and Chinese
E-mail : nvkhoi@vnu.edu.vn; khoivnu@gmail.com
Telephone : (84)-37547506/407
Cell phone : 091-683-3388
Office : 144 Xuan Thuy, Cau Giay, Hanoi, Vietnam

Education:

- 2012-2013: Post-doc Fellow, Columbia Business School, Columbia University, USA
- 2006-2010: PhD in Economics, Graduate Academy of Social Sciences, Vietnam
- June 2009 - Aug 2009: TKT Certificate, Cambridge University, UK
- July 2008: Economics for Leaders Certificate, Claremont University, California, USA
- 2006-2008: Research Fellow, University of Wisconsin - Eau Claire, USA
- July 2005: "Training the trainers" Certificate, Institute of Economics and Institutional Development, USA
- 2003-2005: MBA; CFVG - National Economics University, Vietnam
- Dec 2004: Asian-European Young Leader Symposium, Certificate, The Netherlands
- Nov 2002: "Trade liberalization under WTO's regimes" Certificate, Nanyang Technological University, Singapore
- 1996-2000: Bachelor in Economics; UEB - Vietnam National University, Vietnam
- 1998-2002: Bachelor in English, Hanoi University, Vietnam

- 1998-2001: Diploma of Computer Sciences, Hanoi Polytechnic University, Vietnam.

Professional Positions:

- 2011 - Present: Deputy Head, Department of International Business, Faculty of International Business and Economics, Vietnam National University at Hanoi.
- 2001- Present: Lecturer, Faculty of International Business and Economics, Vietnam National University at Hanoi.

Working Experiences:

- 2013 - Present: Lecturer, Faculty of International Business and Economics, Vietnam National University at Hanoi
- 2013 - Present: Adjunct Lecturer, University of Southern New Hampshire, USA
- 2012 - 2013: Fulbright Scholar, Columbia Business School, Columbia University
- 2010 – 2011: Adjunct Professor, Paris XII University Program in Vietnam
- 2008 - Present: Lecturer, Faculty of International Business and Economics, Vietnam National University at Hanoi
- Jan 2008 to Aug 2008: Visiting Professor, University of Wisconsin - Eau Claire, USA.
- 2007: Lecturer, Faculty of International Business and Economics, Vietnam National University at Hanoi
- Jan 2006 to Jun 2006: Visiting Scholar, University of Wisconsin - Eau Claire, USA.
- 2001 - 2006: Lecturer, Faculty of International Business and Economics, Vietnam National University at Hanoi

Courses Taught and Other Services provided

- International Economics; International Business; Cross-Cultural Management; Electronic Commerce.

Publications:

Textbook, training materials and monographs:

1. *Global Value Chains of Transnational Corporations: A practical Approach from China's current situation*, Author, VNU Publishing House 2013.

2. *International Economics*, Co-author (Khu Thi Tuyet Mai and Vu Dung, Editor-in-Chief), VNU Publishing House 2010.

3. *Transnational corporations: theories and practices*, VNU Publishing House, Co-author (Phung Xuan Nha, Editor-in-chief) 2007.

Articles:

1. *Exporting Vietnams Agricultural and Fishery Products to European Union Market under Green Trade Barriers*, International Journal of Diplomacy and Economy, ISSN online: 2049-0895, ISSN print: 2049-0887, 2013. Vol.1, No.3/4, pp.309 - 328 (DOI: 10.1504/IJDIPE.2013.056994)
2. *Wicked problems: a value chain approach from Vietnam's dairy product*, Springer Plus 2013, 2:161, DOI:10.1186/2193-1801-2-161
3. *Analyzing positive externalities for China to participate in the global value chain*, Review of World Economic and Political Issues, No 09, Sept. 2012. ISSN: 0868-2984.
4. *Direct Investment Strategies of US MNCs in Asia and implications to Vietnam*, American Today, No 052012, May 2012, ISSN: 0868 - 3654.
5. *Opportunities to takeover global value chains through M&As*, Review of World Economic and Political Issues, No 4(180), Apr. 2011. ISSN: 0868-2984.
6. *Vietnam's Dairy Industry in the Global Value Chain*, Economics Review, No 12, Dec. 2011. ISSN: 0866-7489.
7. *Fast food Industry in Vietnam: Opportunities and Threats*, Asia-Pacific Economics Journal, No 325, Apr 2011. ISSN: 0868-3808.
8. *M&A and opportunities for owning famous global value chains*. Vietnam M&A Outlook 2011, June 2011.
9. *Trends of M&As in Entertainment and Media Industry*, Vietnam M&A Outlook 2011, June 2011.
10. *Impact of Japan's ODA on Vietnam's Social-Economic Development*, Journal of Sciences, Vietnam National University at Hanoi, Oct 2010.
11. *Policy Implications for Vietnam to effectively participating in the global value chains from Chinese experiences*, Chinese Studies Review, No 5(105), May 2010. ISSN: 0868-3670.

12. *Route-map to develop Global value chain in China – Implications for Vietnam*, Review of World Economic and Political Issues July 2009. ISSN: 0868-2984.
13. *Multinational Corporations and FDI Strategy adjustment in China*, Review of World Economic and Political Issues, May 2007. ISSN: 0868-2984.
14. *Pull-factors for FDI in China*, Asia-Pacific Economics Journal, 2005. ISSN: 0868-3808.
15. *Electronic Commerce in China*, Asia-Pacific Economics Journal, 2002. ISSN: 0868-3808.
16. *Monetary and Fiscal Policy of European Union* Asia-Pacific Economics Journal 2002. ISSN: 0868-3808.
17. *“Exporting to European Countries: Advantages, disadvantages and solutions* Asia-Pacific Economics Journal 2001. ISSN: 0868-3808.
18. *Impacts Japan’s ODA on Vietnam Economic-Social Development*, Japan’s Researches in South East Asia Countries: Past, Present and Future. Second International Conference, JSA - ASEAN 22-23 Oct 2009.
19. *Problems of Cross-border M&As in Vietnam: Causes and Cures*. International Forum: “M&A Vietnam 2009 - Experiences and Opportunities” Vietnam Ministry of Investment and Planning, June 11 2009.

Research Projects:

1. *Evaluating opportunities of Vietnam to participate in the global value chains of U.S’s Multinational Corporations*, Columbia University 2012 - 2013, USA.
2. *Electronic Commerce from international experiences to Vietnam perspectives*, University of Economics and Business, VNU 2003 - 2004.
3. *Adjustment on FDI Strategy of MNCs in China*, University of Economics and Business, VNU 2005 - 2006.
4. *Roles of MNCs on host-country engagement in global value chain: the case of China*, Vietnam National University 2009-2011.

Other professional activities

1. Scholar, Institute of International Business, Columbia University, USA 2012 - 2013.
2. Fellow, Asia-Pacific Economic Corporation Study Center, Columbia University, USA 2012 - 2013.

3. Scholar, Center for Japan Economic and Business, Columbia University, USA 2012-2013.
4. The Second International Conference of The Japanese Studies Association in Southeast Asia titled "Japanese Studies in Southeast Asia: The Past, Present and Future" held in Hanoi, Vietnam, 22-23/October, 2009.
5. Assessment Workshop; University of Wisconsin - Baraboo/Sauk County, Wisconsin, USA March 10, 2006.
6. Asia-Europe Young Leader Symposium, the Netherlands November 2004.
7. Workshop: "Trade liberalization under WTO's regimes", at Nanyang Technological University, Singapore, December 2002.

Honors and Awards:

1. Fulbright Grant to Columbia University 2012-2013.
2. Occasional Lecture Fund, Institute of International Education, USA 2013.
3. Fellowship for studying in the U.S granted by Vietnam Government 2007.
4. Scholarship US Foundation for Teaching Economics 2008.
5. Scholarship ABS Foundation 2006.
6. Scholarship Asia-Europe Foundation 2004.
7. UNCTAD Award 2002 at Nanyang Technological University, Singapore.
8. Vietnam Government Scholarship for outstanding undergraduate students 1996-2000.
9. Vietnam Youth Association Award 2003.
10. Vietnam National University Labor Union Award 2005.
11. Rector Award, University of Economics and Business 2010.
12. President, Executive Committee of UEB Youth Union, Vietnam National University at Hanoi 2002-2006.

Community service

1. Vietnam Annual Programs: Volunteers for Rural Area Development 2002-2005.
2. Weekly Events: Social Program for the low-income people, Eau-Claire City, Wisconsin 2008.